

Hometown Service...Hometown Pride!

Thoughts from the President



Happy Spring everyone! We have had an amazingly mild winter; I just hope the "in like a lamb out like a lion" doesn't pertain to 2024. First, I want

Bill Wallace

to wish Laurie Mills a happy retirement. As featured in our last issue, Laurie has decided to retire at the end of March after 36 years with Big C. Her contributions to our company are many and could easily fill up this entire issue. She was the one that usually got the tasks that no one else wanted to do, and always did them with perfection. She will be sorely missed but wish her and her husband Greg, who is also retiring, nothing but the best in this next welldeserved chapter of their lives.

Also retiring after 36 years at the end of April and featured in this issue is Alan Town, our Director of Marketing. As you will read in this issue, marketing times sure have changed and I want to give credit to Alan and acknowledge that you can teach an old dog new tricks. To say marketing has changed in the past 30 years would be an understatement and most recently Alan has helped drive us into the online and digital age. Marketing encompasses so much more than advertising it would take this entire article to comment on what he has been involved in. We will surely miss him and his contributions to building the Big C brand but wish him and his wife Lisa well as they happily drive, with the top down, through the rest of their lives.

> As I write this, we just returned Continued on back page \rightarrow

Alan Town announces retirement

Director of Marketing (and former Big Scene author) Alan Town has announced his retirement after 36 years with Big C Lumber.

Alan started in 1988, where at the time, only three Big C locations existed. Alan worked in the Purchasing department, but also was handling advertising duties & co-op activities. It wasn't until 1999 when our rapid growth called for the creation of a new role: Director of Marketing & Public Relations. Alan says, "We advertised heavily with monthly (usually eight months out of the year) sale flyers that were distributed in the newspapers ... At one point we distributed over 150,000 flyers per month." The art of newspaper advertisement is unfortunately declining



Alan Town

in today's world. The next big avenue would be on the screen in front of you, digital marketing. "A little over eight years ago we decided to take that leap." Alan recalls. "At first it was daunting, but I cannot imagine being without it now. The big question in advertising has always been, "how do we know it's working?" Now we have a way to measure it, and best of all direct our message only to people who are interested in our products and services. Thirty-six years ago I never dreamed we'd have the advertising capabilities we now enjoy!"

Advertising is a large part of what marketing entails, but the role requires many more one-off moments that keep the job fresh. "One of the best things about my position is there are so many different responsibilities in this department, and each day is different. A new challenge or project always kept things interesting."

As for his plans in his retirement, he says "We recently bought a convertible for our retirement and are excited to start enjoying it and will be planning some road trips. We also enjoy exploring historical sites and museums and there are a lot of things in this country we haven't seen yet. We'll now have the time to do that!"

Career Development helping Five Star Life

On March 2nd, members of our Career Development program assisted in the demolition of a dilapidated deck on Five Star's campus. When this group first visited the campus in Union, MI back in August, they noticed a deck built over their go-kart track was in bad shape. At this time, there isn't a plan for rebuilding this, but due to it being a safety hazard, it had to come down. Part of our message at Big C Lumber is to give back to our communities in which we serve, and these wonderful employees did just that. Thank you to all of those who participated!



Pictured (left to right): Brandon Magor, Garrett Baumann, Alan Skrzypiec, Olley Wise, Jayson Strozewski, Jeff Carroll, Brayden Baumann, James Taylor, Hunter Dolson, Paul & Jayne Moyer, Caitlin Stone, Josh Johnson, and Chris Roelandts





We'd like to welcome the following new associates to the Big C Lumber family:

ROSELAND: Jennifer DeMeyer - Cabinet Sales, Jennifer Deniger -Cabinet Sales, Thomas Foster - CDL Driver THREE OAKS: Jake Denham -Yard & Warehouse, Anthony Sanchez - Yard & Warehouse LAPORTE: Justin Brown - CDL Driver MISHAWAKA WINDOW & DOOR: Jonathan Hernandez Cruz - Driver, Mason Lehman - Driver SCHOOLCRAFT: Kirsten Smith - Cabinet Sales **KENDALLVILLE:** Matthew Herendeen - Driver, Noah Shepherd - Yard & Warehouse EDGERTON: Nya Lovejoy - Office DOWAGIAC STRUCTURAL **BUILDING COMPONENTS: Roberto** Overton Jr. - Production, Maxwell Weaver - Estimating, Joshua Cowley -Yard & Warehouse

We're glad to have you all with us!

CROMWELL

Outside Sales Coordinator Jennifer Baker announced the birth of her first grandson, Gabriel Mark on February 11th. He is in good health, and Jennifer and him



can't wait to spend Gabriel Mark quality time together.

For another exciting piece of news in the Baker family, her son Kade graduated from Marine Boot Camp on December 1st after 3 months of training in San Diego. From the time he was 12 he wanted to become a Marine, and now that dream is closer to being a reality. Congratulations Kade!

LAPORTE

If you have been inside of our Laporte location recently, you may have noticed something different about its showroom: there is

a whole building inside of a building! The creation of this is to help our customers visualize the symphony of components needed to build and update their home. We can't wait to see the end result!



Current progress of interior mock building

Our Laporte location was at Blue Chip casino for the Builder's Association of Laporte County Home & Lifestyle Expo on March 2nd & 3rd. This is the 10th year



Mike Padgett at the Big C booth

in a row that this event has been held, and working the Big C booth was Mike Padgett of the Laporte store & Jayson Strozewski of Mishawaka.



News & nnouncements

Kade Baker

GRANGER

The Clay Fire Department located in South Bend has awarded their Clay Fire Partner Program to Big C Lumber. This partnership goes to the businesses in the area that help promote



President & CEO Bill Wallace with Clay Fire Chief Timm Schabbel

safety in their communities. It was awarded after our Granger location donated the land for a fire well installation that will allow emergency access to water for local businesses.

DOWAGIAC STRUCTURAL BUILDING COMPONENTS

On February 20th, our truss plant conducted tours of its facilities to students of Van Buren Tech Construction Trades. Their program focuses on hands-on learning of various trades, and this tour gave a chance for them to ask questions in a real life setting. These tours were led by General Manager Dallas Austin and Employee Development Specialist Shawnee Roy.



Shawnee Roy demonstrating the wall panel building table during tour

Birthdays

Best wishes to the following people who will celebrate birthdavs in April & Mav! ROSELAND Mike Kieffer Kevin DeMaegd Scott Bunkelman Nolan Smith **ELKHART** Zach Mounts **THREE OAKS** Nick Woerdehoff Brenda Zeiger Ted Zebell Andy Lozmack **COLOMA** Bruce Hillard **MISHAWAKA** Andy Williams **Brandon Snider ADRIAN** Danny Vansickle Alex Cramer **EAU CLAIRE** Ty Mickiewicz Shawn Williamson GRANGER Rvan Beck LAPORTE Randee Radloff Wendy Church **MISHAWAKA WINDOW & DOOR** James Tavlor **SCHOOLCRAFT** Nico Kronewetter David VanOss FORT WAYNE Drew Hart Dora Knuth Jason Allen Ron Childers DELTON Josh Johnson Dave Bilek Brett Seagle Kelly Parker **KENDALLVILLE** Chad Ihrie **EDGERTON** Kim Binder DOWAGIAC STRUCTURAL BUILDING COMPONENTS Jacob Beach **Emily Whitaker** Katelyn Owensby Justin Vandenburg Tim Craig Michael Berry Jonah Brethauer Devon Killarney **GRANGER CORPORATE** Brandy Cox Holly Oshinski Mike Jurgensen Jenny Szucs **Chuck Goethals**

Birthdays

	GRANGER CORPORATE	
	Brandon Magor	May 21
	Roger Foley	May 31
	FORT WAYNE MILL	
April 5	Donna Miller	May 11
April 6	Steve Strole	May 22

Anniversaries

May 31 Congratulations to all who will be marking their anniversaries April 9 with Big C Lumber in April & May.Those with at least five years of April 9 service are recognized.

April 9 April 21 ROSELAND May 20 April 18 May 22 April 14 May 31 **ELKHART** April 11 April 30 May 27 COLOMA May 1 April 5 May 31 May 3 MISHAWAKA April 22 April 17 ADRIAN May 2 May 6 May 29 April 18 May 29 May 29 May 8 May 29 May 31 May 29 May 29 April 5 May 29 May 29 April 25 May 29 May 6 May 29 **EAU CLAIRE** April 15 April 15 April 19 May 6 April 29 May 31 May 1 GRANGER April 2 May 7 April 19 May 9 May 7 May 14 CROMWELL May 26 April 8 LAPORTE May 14 April 22 **MISHAWAKA WINDOW & DOOR** May 9 April 14 April 24 April 22 May 24 April 26 SCHOOLCRAFT April 27 April 4 April 27 April 8 May 3 April 13 May 11 May 10 May 12 FORT WAYNE May 22 April 30 KENDALLVILLE April 6 May 15 April 9 EDGERTON

April 11 April 13

April 21

May 19

May 16

May 31

Mike Schwartz 22 Years Kevin DeMaegd 5 Years Chris Baker 21 Years 32 Years **Dewayne Gangwer** Forrest Loihle 7 Years Jackie Pudell 13 Years Sean Wood 29 Years Alex Cramer 5 Years Calvin Deline 9 Years Josh Edinger 9 Years **Brian Follis** 9 Years **Rich Keene** 9 Years David Noffsinger 9 Years Randy Stewart 9 Years Aaron Stewart 9 Years Rufus Tovar 9 Years 9 Years Manuel Valdez Jr. Danny Vansickle 9 Years **Emily Feirick** 5 Years Slim Bodtke 22 Years Mark Demski 29 Years Scott Dudeck 45 Years Mark Manuszak 35 Years Cyle Milewski 20 Years Brent Yoder 5 Years Travis Coleman 5 Years **Tiffinev Sweezev** 10 Years Alan Guerra 28 Years Kurt Gibson 25 Years Cameron Genther 8 Years Tom Klutts 11 Years Chris Maze 9 Years Steve Waldron 20 Years Steve Torrez 12 Years Jason Wehri 7 Years

Eric Culler

Continued on back page \rightarrow

14 Years

Thoughts from the President (cont.)

returned from another awesome contactor trip to Secrets Maroma Beach in the Riviera Maya area. This is where both customers and many Big C employees can earn the opportunity to go on this all-inclusive rewards trip. These trips are strictly for pleasure, and employees are told that unless our customer wants to talk business, we do not bring it up.

Over the 30 years we have been doing these trips, many relationships have been formed that last long after we the duration of that Cancun trip. That turned into a yearly return. We have seen competitors become friends because they got to know each other on a personal level, and they realize we are all pulling on the same side of the rope. Business practices have been shared, subs have been shared, even projects have been shared if unable to get to them. Just goes to show you that sometimes helping and befriending your biggest competitor can prove to be a good business decision.

Continuing our 20th anniversary of the Value Statement, the next two values are:

Safety: We will do our work safely. The safety of our employees, customers, and the public will always supersede the need for expedience.

Profitability: We will charge a fair price for our products and services. We will place the value of long-term relationships above that of short-term profits.

Until next time, think warm thoughts....

nniversaries

DOWAGIAC STRUCTURAL BUILDING COMPONENTS April 3 Mike Dorman 18 Years

Артії 5	WING DOITHAIT	10 10413
April 19	John Morales II	11 Years
April 20	Justin Vandenburg	9 Years
GRANGER COR	PORATE	
April 16	Holly Oshinski	9 Years
April 18	Randy Huff	8 Years
April 23	Mike Jurgensen	17 Years
April 29	Chris Cook	9 Years
May 7	Matt Magor	42 Years
May 9	Laurie Mills	36 Years
May 9	Jenny Szucs	6 Years
May 20	Bill Wallace	22 Years
May 21	Blake Upham	6 Years
FORT WAYNE MI	LL	
May 19	Chris Huffman	21 Years

"The Shirt" from our Contractor Trips

As our customers and salespeople return from beautiful Riviera Maya, a story came up that many may not know. Legend has it, in 1998 on Big C's Cancun trip, Dale Devon (Devon Custom Homes) brought "the shirt" on the trip and it caught the interest of Scott Dudeck (Outside Sales, Granger) which Dale then gave to Scott to wear the next day. The shirt then was then passed around to others during tradition where it is given to a customer or employee to wear at the farewell party.

Usually, a Hawaiian style shirt would blend into its tropical environment, but Bill Wallace was the recipient in 2003 when he was given the shirt to wear on an early morning train ride, not in the land of palm trees, but going from Dublin to Killarney, Ireland! And so, for over 25 years, this tradition has continued. I wonder who will be the lucky recipient of "the shirt" in 2025.



2003: President Bill Wallace dreaming of a warmer place than Ireland!



2001: Customer Dale Devon and his wife Chris in Puerto Vallarta



2024:General Manager Ted Zebell & his wife Danielle in Maya Riviera



Photoshoot outside in Granger yard for Women's History Month

INDIANA CROMWELL · ELKHART · FORT WAYNE · GRANGER LAPORTE • MISHAWAKA • ROSELAND • SHIPSHEWANA • KENDALLVILLE

MICHIGAN ADRIAN · COLOMA · EAU CLAIRE SCHOOLCRAFT · THREE OAKS · DELTON

> OHIO EDGERTON

MANUFACTURING **CUSTOM MILLWORK & CABINET FACILITY** WINDOW & DOOR FACILITY STRUCTURAL BUILDING COMPONENTS FACILITY NEXT ISSUE IS SCHEDULED FOR May 31st, 2024

The Big Scene is a bi-monthly publication. Contact Alec Evans at the corporate office with comments or news stories

